



Fisher's Problem-Solution Cycles

Your Solutions Matter...

It's all about YOU!

How do you *really* know we care?

1. We like a personal approach... so call or meet us. It's important to us that we really understand your needs.
2. We have developed a **problem-solution cycle**, which demonstrates our core commitment to you. Below we explain our blueprint.

Problems and solutions can be either relatively simple or challenging and complex. Fisher finds the right fit.

Striving for Simple Solutions...

Not every problem is difficult or extraordinarily expensive. We are always happy to offer simplicity to your environmental or engineering problems. **These kinds of solutions often help you rapidly proceed** with your project endeavours.

We understand the terrain – literally! With so many of our client properties dotted across the provincial landscape, our team can often suspect the problem, only to be verified through analysis. Why? Because, your property may be across the street from a past project. At the same time, we may have the conceptual solution in the back of our minds. Once verified, the processes involved to remedy the issue may include easy and well-established procedures. In this problem-solution cycle, we can usually offer you resolutions more quickly and at less cost.

Simultaneously, we also know there are possible variations or exceptions to any project. We keep our eyes open and adjust as needed within regulatory standards, use evidence-based science, employ practical

or creative methods (tricks of the trade), and above all some common sense for the concrete and workable solutions you seek.

Summary:

- We understand you have a need.
- We know you have a budget.
- We all like simple and easy solutions.
- No problem is too small.

Fisher strives to find SIMPLE SOLUTIONS for you.

Thriving with Challenging Solutions...

Not all problems are created equal. The terrain, the subsurface conditions, and the land use or history are just a few items that can have an impact on a solution. These may sit in contrast to a client's desire around development, building, zoning changes, and even value assessment or liability when prospecting. There may be hidden problems under existing structures or within buildings that require remedying. New infill development in dense urban areas can host a myriad unexpected road blocks. Finally, the timing to completion can seem daunting, because on average, we like problems to go away fast... and we try!

Such cases can sometimes be rectified simply. At other times they are truly challenging. When possible, we strive for simplicity, but **Fisher also thrives on your behalf when complex environmental or geotechnical challenges arise.**

Challenges have pushed us to think out-the-box for creative and workable solutions. Such challenges have built our "*Fisher Character*".

It is through these challenges that we have gained our current expertise, creativity, wisdom and insight, together with the scientific and regulatory know-how.

At our core, we remain humble, since we know we may need to learn something with the next new project.

We embrace this approach. It is this force-of-nature that makes us better and improve. We have been improving for three decades. Why? Because of you! Your challenges and visions have helped us become who we are today. Three decades later, we continue to master difficulty and grow!

This **experience has even aided us in streamlining more challenging situations.** Technologies, processes and regulations change over time. What was difficult at one time, can be now quite manageable. No matter the situation, we take our work seriously. If the problem-solution cycle is more challenging, we always make it easier for you.

Summary:

- We understand you have a need.
- We know you have a budget.
- Sometimes solutions are more difficult but you need someone you can trust, and who is on your side along the way.
- No problem is too complex.

Fisher thrives to find the BEST SOLUTIONS for you, no matter how challenging.

You can reach us at fisher@fishereng.com